



# The AMT Agency™

## Your Strategic Partner for Comprehensive, Competitive Benefit Solutions

As a Master Broker for **Horizon Blue Cross Blue Shield of New Jersey (Horizon BCBSNJ)**—combined with strategic partnerships with **MetLife**—we offer brokers a streamlined pathway to competitive group health and ancillary solutions for clients of all sizes.



## Why Brokers Partner with The AMT Agency



### Expanded Market Access

Direct pathways to Horizon BCBSNJ and MetLife—giving brokers a stronger competitive edge with employers.



### Streamlined Administration Tools

Modern online enrollment, self-service capabilities, and integrated systems reduce administrative burden for both brokers and their clients.



### Dedicated Broker Support

We work alongside your team to support quoting, onboarding, renewals, and employer education—elevating the service you deliver.



### Consultative Partnership, Not Competition

The AMT Agency supports your client relationships and does not compete with brokers. You retain ownership of your accounts.



## Who We Are

The AMT Agency, LLC is a **trusted benefits partner** supporting brokers and consultants across New Jersey with access, expertise, and a robust portfolio of products that strengthen client offerings.

As a wholly owned subsidiary of **Association Member Trust (AMT)**, we bring 40+ years of experience delivering reliable, high-value solutions through strong carrier relationships, modern tools, and unmatched service support.

## Our Commitment to Excellence

- **Client-Centric Alignment** – Helping you deliver measurable value to employers.
- **Collaboration** – A true extension of your team—supporting brokers with service, strategy, and industry expertise.
- **Innovation** – Technology-forward tools and improved administrative workflows.
- **Integrity** – Transparent processes and broker-first support.
- **Reliable Results** – Proven ability to enhance satisfaction, streamline administration, and support retention across employer groups.

## How We Work With Brokers

- We support your outreach and enrollment strategy
- We help shape benefits packages tailored to client goals
- We provide ongoing communication and renewal guidance
- We ensure compliance, documentation, and transparency

**We adapt quickly as client needs and market conditions shift**

## Why The AMT Agency Makes Sense for Brokers

- Expanded carrier access & strong market reputation
- Deep product portfolio for group and voluntary benefits
- Dedicated back-office support for quoting and plan design
- Modern tools to simplify administration
- Broker-aligned approach with no channel conflict
- Trusted partner with a 40+ year legacy through Association Member Trust



## Let's Grow Together.

Partner with The AMT Agency to expand your offerings, simplify your processes, and strengthen the value you bring to employers.

Contact The AMT Agency today

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**The AMT Agency™**

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